



AGENTSWAPP

CONNECTING AGENTS FROM PLACE TO PLACE

AGENTSWAPP, LLC

OCTOBER 2021 INVESTOR DECK



AGENTSWAPP, LLC

CONFIDENTIAL!

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BACKGROUND

AGENT REFERRAL INDUSTRY

What Is a Real Estate Referral?

A real estate referral is the act of getting a client into the hands of the person who is the most qualified to get them the real estate services they need. As much as real estate agents would love to be the go-to resource for all things real estate for all our clients all the time, there are times when our clients request things that we simply can't deliver. These situations are perfect for a real estate referral.

Real Estate Referral Form

The only paperwork required for a real estate referral is a real estate referral agreement. This is a basic contract between the two brokers of the referring agents that covers how the commission will be split, the length of the referral, and other matters. It's typically the referring agent's responsibility to supply the referral contract with the initially stated terms. If the receiving broker wants to negotiate these terms, they may do so.

How Much Is a Real Estate Referral Fee?

The short answer here is: Whatever you want it to be. Just like real estate commissions, there's no predetermined amount that you have to charge or be charged for a real estate referral fee. However, there are some standard conventions that most brokers stick to. In the residential real estate world, the standard is 25%.



»» *INTRODUCTION*

On average 30 - 40 million Americans move each and every year. With over 2 Million+ real estate agents across the country, a common problem real estate agents struggled with is how to service their clients when it was out of the market area they serviced. Whether their client was moving in state or anywhere across the country, agents faced the struggle to **#1** find the right agent in these locations that would be an extension of them and their brand and service their clientele.

#2 negotiating a referral percentage where all parties would be happy and willing to work with the prospective referral. Then after struggling with the first half of the referral process agents would have to face.

#3 keeping track of these agents and knowing if they were properly working these referral leads. Lastly **#4** how would they be able to confirm that they're going to pay at the time closing the agreed upon referral percentage because there was no way of knowing if the deal actually ever closed.

M A K I N G R E F E R R A L S S I M P L E R

Problem's agents face when servicing clients moving out of their market >>>

FINDING THE RIGHT AGENT

In any market that would service the referred client

#1

NEGOTIATED A REFERRAL PERCENTAGE

Where all parties would be happy and willing to work with prospective referral

#2

KEEP TRACKING

Knowing if receiving agent is performing with referred client

#3

GETTING PAID AT CLOSING

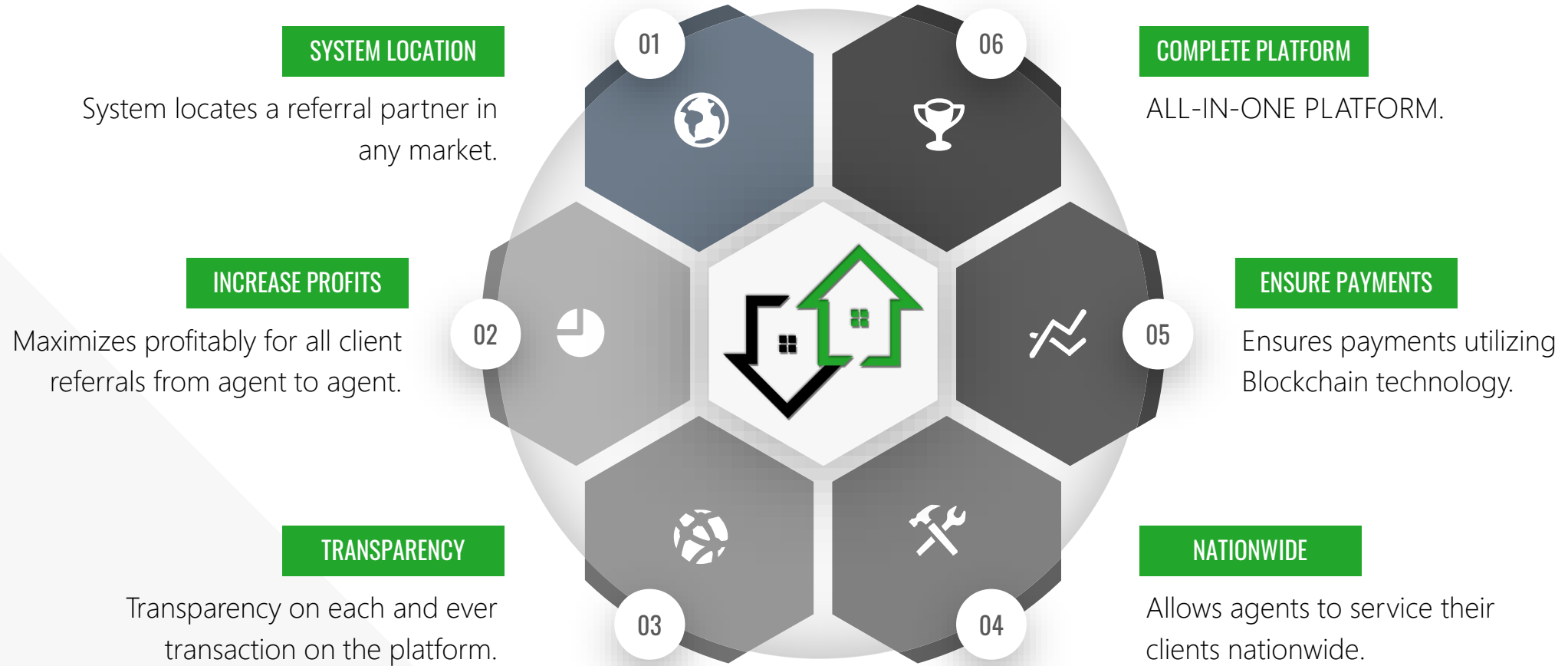
There is no way of knowing or getting updates if the deal is closed

#4



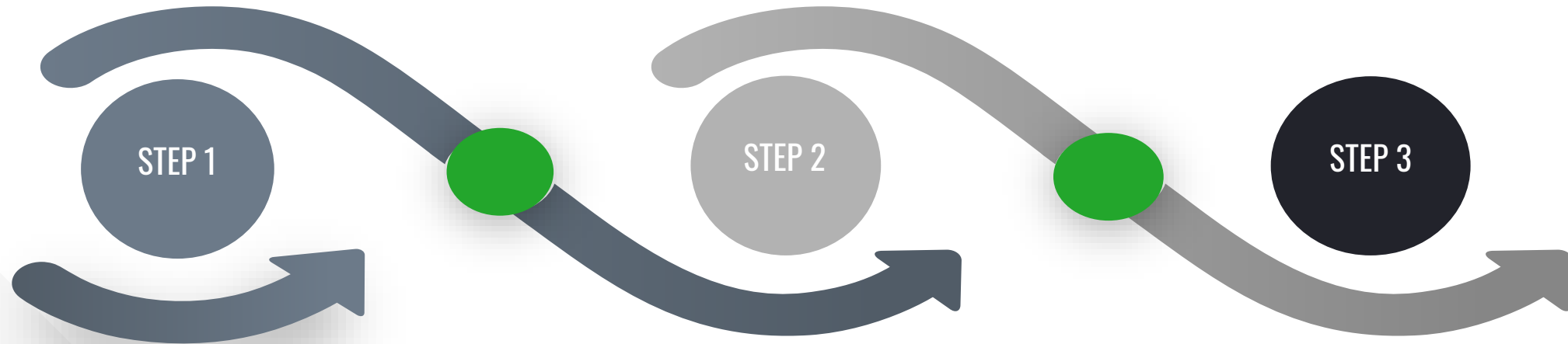
AGENTSWAPP SOLUTION

OUR FORMULA THAT WILL CHANGE THE AGENT REFERRAL BUSINESS FOREVER



HOW IT WORKS

EXAMPLE: Real estate agent “A” has a client in Maine who is looking to relocate to Travis County in Austin, Texas.



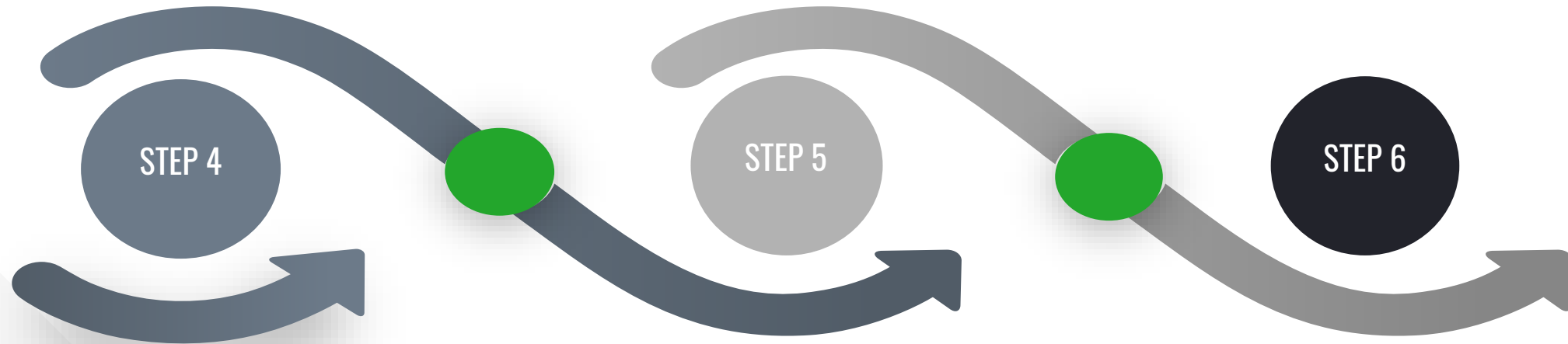
Agent “A” will input information about his client and his needs, for example (Primary place of interest, clients time frame, price range, beds/baths, additional cities, clients contact (*withheld until acceptance*), and expiration for this proposal 48 hours max. *AgentSwapp will verify prospective client’s information through its database*.

Once entered into AgentSwapp the clock begins. Agents in Travis County will then be notified of the potential prospect and details mentioned above

Agents’ “B”, “C”, “D”, “E” will then review the details of the proposal and then make the decision on how much of a referral % they are willing to offer at closing in exchange to receive the potential client.

After the expiration of the proposal Agent, “A” will then review the offers she received for their client proposal and then review the offers based on - percentage, agent transaction history, and endorsements from past AgentSwapp agents and clients.

HOW IT WORKS



When Agent “A” agrees to accept the offer from Agent “C”, AgentSwapp will then populate a referral agreement instantly based on the agreed-upon percentage, client timeframe, and both parties will electronically execute the agreement and at that time the client’s information that was withheld will now be released to Agent “C”, the receiving agent.

From there the prospect will now enter the “Active Agent Management System” this system will provide updates and full transparency to the sending agent “Agent A” and keep them involved in the process. If Agent “C” performs in the client’s timeframe it will then move to Step 6

If the agreed-upon time frame is nearing, and the receiving agent “Agent C” hasn’t been able to locate the right property in Austin, Texas then “Agent C” will then ask for an extension on the timeframe. If “Agent A” agrees, then an addendum is drafted amending the changes.

If the agreed-upon time frame is nearing and “Agent C” has not performed, and the referred client is not happy then the agreement expires and then “Agent A” starts at step 2.

When the purchase contract is uploaded into the “Active Agent Management System”, AgentSwapp will create a timeline for the file. As the closing date nears, it will then auto-populate a commission statement on both parties’ behalf based on the agreed-upon terms of the deal. (Example - the contract sales price, commission paid by listing broker due, and referral percentage due and wire instructions etc)

Both parties will approve the statement and from there it will be forwarded to all parties involved in the sale. (Title company, receiving agent brokers, etc... All info will come from details entered into Active Agent Management System).



HOW IT WORKS



CLOSING

AgentSwapp will receive funds at the time of closing and collect its fee and disperse the remaining amount of the funds the "Agent A" the sending agent.

AGENTSWAPP



WHAT IS THE MARKET?



On Average 30-40 Million Americans move each year

(according to American Community Survey (ACS) data, May 4, 2020)

Not Including people who purchase second homes (vacation homes, investment properties, etc).

This does not include the rest of the global market. AgentSwapp plans to extend its model allowing global agents to participate on the platform utilizing crypto currency as a decentralized payment system.

- There are more than 2 Million+ Licensed Real Agents in The United States
- The Average Real Estate Agent Refers 2 Clients Annually



Top States Where People Moved To & From in 2020



OUT OF STATE MOVING



Top states where people moved to and from

Many of the states that people left were the same states others moved to the most, except New Jersey, Pennsylvania, and Virginia, which didn't receive enough new residents to make the top ten.

California, New York, Texas, Florida, Illinois, Washington, and Colorado may have lost more residents than other states, but they also gained more new residents than other states. North Carolina, Arizona, and Georgia also had an influx of new residents. <https://www.move.org/>

PANDEMIC IMPACT

33% ▲

Say they weren't planning to move this year.

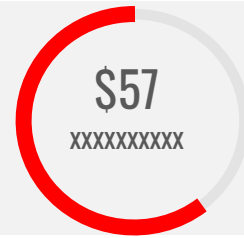
45% ▲

Said their move was a result of COVID-19.



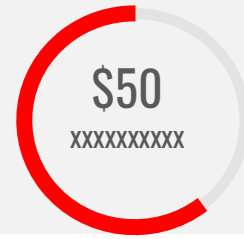
Zillow Flex

XXXXXXXXXXXX



Realtor.com

XXXXXXXXXXXXXXXX



AGENTSWAPP

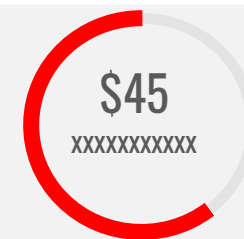
Allows a real estate agent to be in control of their own referral and service their clients nationwide.

#1



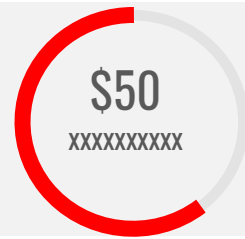
Agent Pronto

XXXXXXXXXXXX



Referral Exchange

XXXXXXXXXXXX



THE FIRST AND ONLY TRUE PEER TO PEER REFERRAL APP

MAKING TRANSACTIONS SIMPLER FOR AGENTS >>>

80% ▲

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SIGN UP

The platform will directly be synced using the agents MLS Login (Multiple Listing Service)



RECEIVE REFERRALS

The agent can login to as many MLS boards they are current members of to start receiving referrals in their service area.



SEND REFERRALS

The agents will complete AgentSwapp's strategic 7 step in take form, then submit, and the system will take over from there



TRANSPARENCY AND TRUST

Utilizing blockchain technology, all agents can feel confident using AgentSwapp platform.

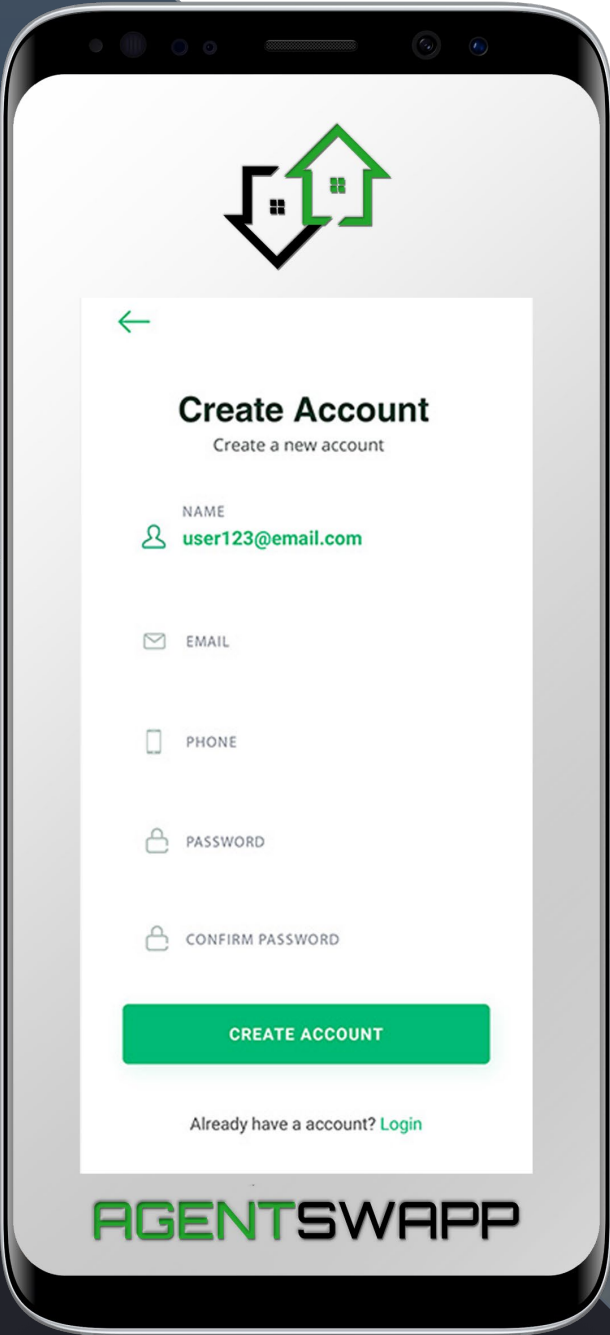
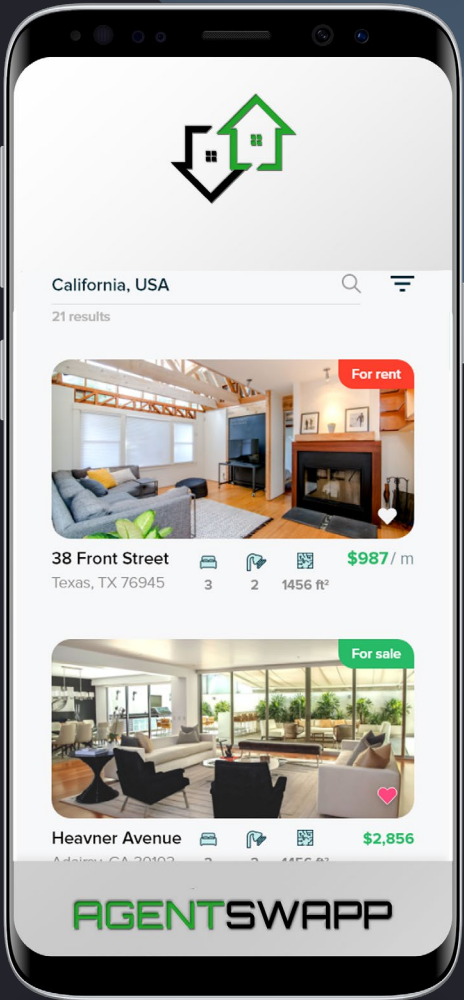
AGENTSWAPP APPLICATION STRENGHTS



Using Agentswapp applications (iOS and Android),
 XXX
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BLOCKCHAIN TECHNOLOGY

AGENTSWAPP WILL USE REVOLUTIONARY TECHNOLOGY FOR IT'S TRANSACTIONS

What is Blockchain?

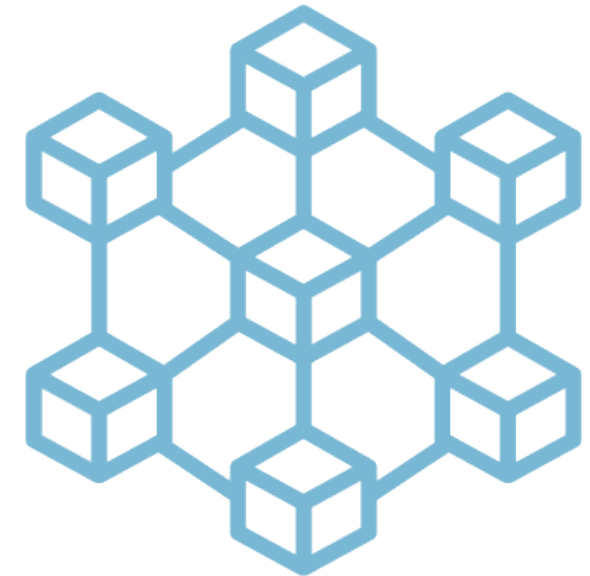
A blockchain collects information together in groups, also known as blocks, that hold sets of information. Blocks have certain storage capacities and, when filled, are chained onto the previously filled block, forming a chain of data known as the "blockchain." All new information that follows that freshly added block is compiled into a newly formed block that will then also be added to the chain once filled. A database structures its data into tables whereas a blockchain, like its name implies, structures its data into chunks (blocks) that are chained together. This makes it so that all blockchains are databases but not all databases are blockchains. This system also inherently makes an irreversible timeline of data when implemented in a decentralized nature. When a block is filled it is set in stone and becomes a part of this timeline. Each block in the chain is given an exact timestamp when it is added to the chain.

What is Decentralization?

Like a database, cryptocurrency needs a collection of computers to store its blockchain. This blockchain is just a specific type of database that stores every cryptocurrency transaction ever made. Unlike most databases, these computers are not all under one roof, and each computer or group of computers is operated by a unique individual or group of individuals. Cryptocurrency consists of thousands of computers, but each computer or group of computers that hold its blockchain is in a different geographic location and they are all operated by separate individuals or groups of people. These computers that makeup crypto's network are called nodes.

Transparency

Due to the decentralized nature of cryptocurrency blockchain, all transactions can be transparently viewed by either having a personal node or by using [blockchain explorers](#) that allow anyone to see transactions occurring live. Each node has its own copy of the chain that gets updated as fresh blocks are confirmed and added. This means that if you wanted to, you could track cryptocurrency wherever it goes. For example, exchanges have been hacked in the past where those who held Bitcoin on the exchange lost everything. While the hacker may be entirely anonymous, the Bitcoins that they extracted are easily traceable. If the Bitcoins that were stolen in some of these hacks were to be moved or spent somewhere, it would be known.



AGENT SWAPP CRYPTOCURRENCY COIN

PROBIT EXCHANGE
COMING SOON



Utilizing AgentSwapp's platform and blockchain, Brokers and Agents will have the ability to receive AgentSwapp cryptocurrency as their referral payments direct to their crypto wallet and will have the ability to hold the coin as its popularity grows and coin value expects to appreciate. Brokers and Agents will also have the option to except alternative referral payments in Bitcoin and Ethereum crypto and have the ability to exchange the coin back to USD on the AgentSwapp platform.



INVEST



LIQUIDITY



SECURE



FUTURE



REVENUE MODEL

AGENTSWAPP SERVICE FEE



AGENTSWAPP will charge a minimum \$20.00 service fee per transaction plus any additional transactional fee such as credit card, debt card, Paypal, Crypto Exchange. This service fee will always be collected before the transaction is closed.

If AgentSwapp was able to connect just 10% of 30,000,000 moves a year =

3,000,000 Transactions per year

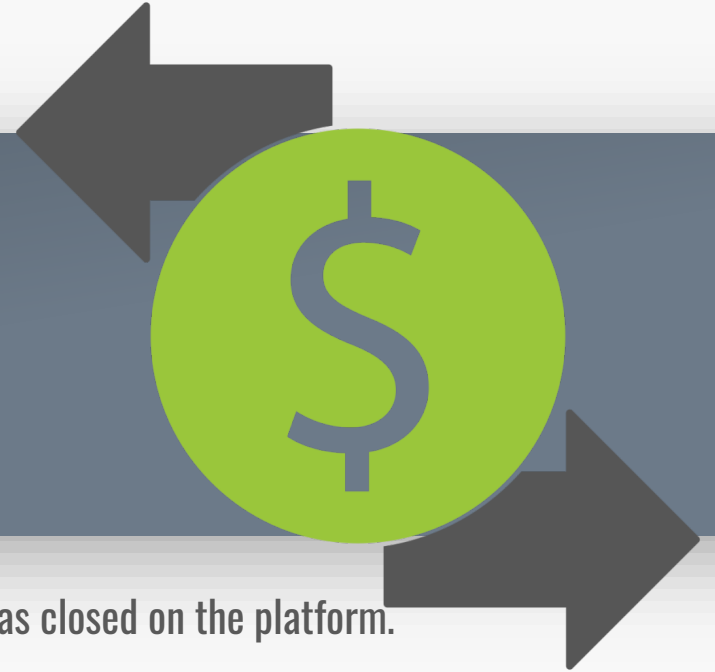
\$60 MM
Annual
Revenue



Zillow and other major real estate providers charge an average cost per lead anywhere from \$20-\$220+ depending on the agents market.

REVENUE MODEL

AGENTSWAPP TRANSACTION FEE



Utilizing AGENTSWAPP inhouse brokerage, will charge a 1% Transaction fee once the transaction has closed on the platform.

United States average HOME price of 2021 is now \$350,000

3,000,000 Transactions X \$350,000 avg. home price = \$1,050,000,000,000 Volume

\$1,050,000,000,000 X 2% commission = \$21,000,000,000 Commission

25% Agent Referral Rate X \$21,000,000,000 = \$5,250,000,000 Referral Rate

© 2018 \$5,250,000,000 X 1% AgentSwapp Transaction Fee = \$52,500,000

\$52.5 MM
Annual
Revenue

AGENTSWAPP, LLC

TERM SHEET

The following Term Sheet is qualified in its entirety by the more detailed information appearing in the Operating Agreement, followed by Subscription Agreement. .

The Company	AgentSwapp, a Florida LLC, established in 2021, is in the initial phase of developing and marketing a platform that allows a real estate agent to be in control of their own referral and service their clients nationwide.
Units Being Offered	Units being offered out of LLC
Size of Offering	A minimum of \$25,000 (the "Minimum Offering") and up to a maximum of \$3,000,000 (the "Maximum Offering").
Use of Proceeds	We will use the net proceeds from the sale of the units for: (i) research and development; (ii) marketing; (iii) general and administrative expenses; and (iv) general corporate purposes. Development activities will include, but will not be limited to, product development, hiring of additional staff and establishing relationships with vendors.
Investor Suitability	We will sell and issue units only to purchasers who are "accredited investors" within the meaning of the federal securities laws and who otherwise meet the minimum suitability standards for this offering.

OFFERING
AMOUNT

\$3MM

PLEASE CONTACT

chrisgetsitsold@gmail.com

*FOR FULL DETAILS OF OUR
OFFERING.*



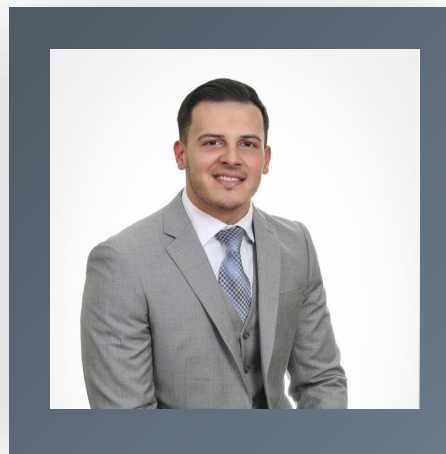
PATENT PENDING

Plan to further expand patenting the process

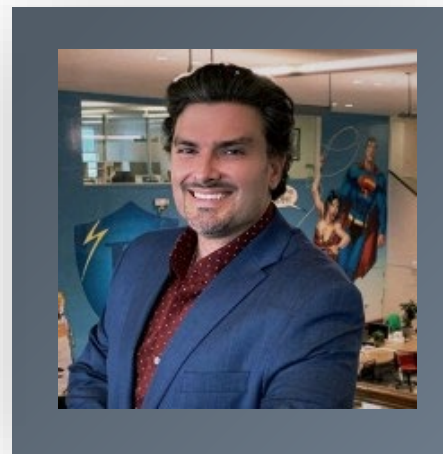
First Named Inventor/Applicant Name:	Christopher Andrade
Customer Number:	39747
Filer:	Richard W. Goldstein/Phyllis Esposito-Driscoll
Filer Authorized By:	Richard W. Goldstein
Attorney Docket Number:	G3993
Receipt Date:	26-MAR-2021



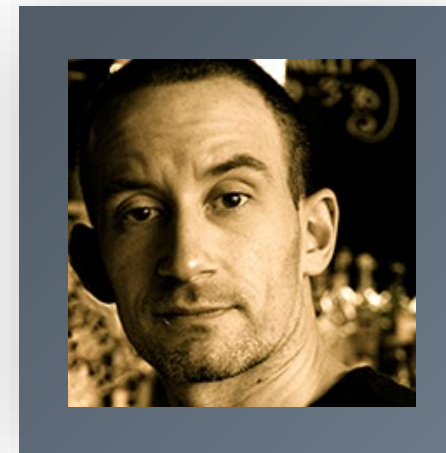
MEET THE TEAM



CHRIS ANDRADE
CHIEF EXECUTIVE OFFICER



MATTHEW DANIEL
CHIEF OPERATIONS OFFICER



EPHRAIM ZELLER
CHIEF TECHNOLOGY OFFICER

20 YEARS ▲

With a combined over 20+ years experience in the real estate, application technology and financial service industry provides AgentSwapp a very strong foundation of growth to make this company a success.



XXXXXXX
ADVISOR



XXXXXXX
ADVISOR



XXXXXXX
ADVISOR

THANK YOU